

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	10167	Agenda Number	41.
---------------------	----------	-------	---------------	-----

Meeting Date:	October 20, 2011
---------------	------------------

Department:	Purchasing
-------------	------------

Subject

Authorize award, negotiation, and execution of an 11-month contract with MICROSTRATEGY SERVICES CORPORATION, Vienna, VA, for the purchase of software support and maintenance for MicroStrategy business intelligence software in an amount not to exceed \$212,047.65, with four 12-month extension options in an amount not to exceed \$247,703.50 per extension option, for a total contract amount not to exceed \$1,202,861.65

Amount and Source of Funding

Funding in the amount of \$113,816.55 is available in the Fiscal Year 2011-2012 Operating Budget of Austin Energy. Funding in the amount of \$98,231.10 is available in the Fiscal Year 2011-2012 Operating Budget of the Finance and Administrative Services Department. Funding for the extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Sole Source
----------------------	-------------

Prior Council Action:	
-----------------------	--

For More Information:	Mick Osborne, Specialist Sr. Buyer/974-2995
-----------------------	---

Boards and Commission Action:	To be reviewed by the Electric Utility Commission on October 17, 2011.
-------------------------------	--

MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
------------	---

Related Items:	
----------------	--

Additional Backup Information

This contract is for the purchase of software support for the MicroStrategy business intelligence software used by Financial & Administrative Services Department (FASD) and Austin Energy. This agreement will ensure that the two departments will continue to have access to software updates and for assistance in resolving software issues.

FASD and Austin Energy identified the need for software to provide reports and analytics about operational performance, budget performance, and to make projections for future years. Both departments produce weekly, monthly, and quarterly reports on actual expenditures to planned expenditures, actual performance to planned performance, and projections of future expenditures. Business intelligence software provides the functionality to capture necessary information from multiple systems, automate delivery for many of these reports, as well as perform advanced data analysis and projections.

MicroStrategy business intelligence software was selected after an extensive selection process in 2009 including a proof of concept using City of Austin data and based upon feature set, performance, and cost. FASD purchased the MicroStrategy software in December, 2009 and Austin Energy purchased the MicroStrategy software in October, 2010. The 11-month initial term of this contract will align each department on an October 1 to September 30 maintenance and support schedule.